

PLATINUM VEHICLE SALES MODULE

Catalyst can supply the industry's leading Vehicle Sales system in the form of the Platinum Vehicle Sales Module.

Looks after all aspects of your vehicle stock, produces invoices (of differing formats for new and used). Allows rapid retrieval of vehicle stock to match a clients requirements, calculates VAT appropriately for used and imported vehicles. Has a full mail-shot facility for recalls and sales purposes. Features of this module include full and comprehensive reporting of sales, profits and VAT as well as a fully integrated finance optimiser to work out the best deal for you and your client. A special purpose module designed for use in administering vehicle sales and handles the many unique facets of this part of a motorcycle dealership.



Create and Edit Vehicle Records

- Pop up vehicle search facility to find vehicle by any details held for that vehicle, i.e. chassis number, key number, registration number.
- All relevant information stored: colour, mileage, manufacturer, engine capacity etc.
- In addition to standard model colours default information can be held showing manufacturer, engine capacity, sales and cost prices etc.
- Large notes field: one careful owner, low mileage etc.
- Vehicle Finance Commission and Insurance
- Commission Expenses allowed for Vehicle registration bonuses.
- Can store digital image of each vehicle if required, this image can be viewed during sale process or via a web link.
- Each vehicle identified by category: new, used etc.
- Details of cost and supplier stored.
- Itemised details of all expenses stored.
- Relevant warranty & service information stored.
- 1st MOT and service date automatically when invoicing new vehicles.
- Can show Vehicle TRUE value in vehicle enquiries.
- Sales information stored once vehicle has been sold.
- Pop-up profit window showing nett profit & percentage
- Different purchase screen for new & used vehicles
- Prints purchase invoice for second hand vehicles if required

Mail Shot Letters

- Letters may be set up using many different word-processing software packages.
- Linked to Sales Prospecting
- Automatically inserts contact name, date etc into standard letters.
- Letters recipients may be ranged according to interest, service dates, MOT dates etc., so as only to produce relevant letters.

Contact File Amendments

- This option allows details of clients and prospects to be added & amended for use in mail shots etc.
- Details a client's interest by category of vehicle.

Enquiries

- Designed as a Sales Aid to be used with the Client
- Confidential purchase & service information only available on "hidden keys"
- Displays available stock by a range of criteria including price, capacity model etc.
- Direct access to view details, quotes, invoices & deposits

Vehicle Reports

- A comprehensive range of reports giving details of profit made by vehicle, vehicle stock information etc.
- This option may be used as a sales aid to scan stock rapidly and then look in detail at individual vehicle records should this be required.
- Many varied & comprehensive reports
- All reports ranged so that you only get the data you require
- Full vat reports

Quotations

- Totally configurable layout
- Finance terms etc.
- Quotes stored and turned into sales
- Orders or invoices

Sales Orders

- Create sales orders from quotations.
- Fully configurable document format.
- Records deposits taken & prints receipt.

Sales Invoicing

- Prints invoices on either plain paper or company letterheads
- Automatically records details of purchaser if not on account
- Prints pre-defined text for terms and conditions relevant to new vehicles, used vehicles and part exchanges.
- Calculates vat appropriately for this trade & updates vat records.
- Simple to use layout editor makes changing layout easy
- Different layout for new, used & commercial sales
- All sales allocated to salesperson for commission reports etc.

Category File Amendments

Allows vehicle stock to be divided into groups, new & used being typical examples.

Status File Amendments

- This option allows vehicle status's to be added & amended. Typical examples being: on order, in stock, pre-delivery inspection etc.

Finance Rates

- Details of finance terms for a limitless number of finance houses & terms may be stored.
- Unique finance optimiser allows the sales deals to be calculated for profit immediately and can suggest the correct finance rates for optimum deal profit.
- Writes figures back instantly to maximise the sale profit, taking into account min deposits and outstanding finance.
- Automatic APR calculation
- Instant finance quotations may be obtained giving deposit and monthly repayments.